



Cloud Consulting - Fixed Fee Schedule

This schedule applies to our Virtual Consulting (off-site consulting) services for selection of ERP software. In addition, you will receive a 20% discount on our implementation project management services.

Type of Business	ANNUAL SALES (1 to 4 Locations)				
	Under 10M	10-30M	30-100M	100-300M	Over 300M
Wholesale Distribution (incl. minor assembly)	\$5,100	\$5,525	\$5,950	\$6,800	\$8,500
Discrete Manufacturing	\$5,950	\$6,800	\$7,650	\$8,500	\$10,200
Process Manufacturing	\$8,500	\$9,350	\$10,200	\$11,900	\$13,600
Mixed Manufacturing	\$10,200	\$10,625	\$11,050	\$12,750	\$14,450

Type of Business	ANNUAL SALES (5 to 12 Locations)				
	Under 10M	10-30M	30-100M	100-300M	Over 300M
Wholesale Distribution (incl. minor assembly)	\$6,800	\$7,225	\$8,075	\$8,500	\$10,200
Discrete Manufacturing	\$7,650	\$8,500	\$9,350	\$10,200	\$11,050
Process Manufacturing	\$11,050	\$11,900	\$12,750	\$13,600	\$15,300
Mixed Manufacturing	\$12,750	\$13,600	\$14,450	\$15,725	\$17,000

Milestones	Payment
Agreement	20%
Software Requirements Analysis	20%
Vendor Research & "Long List"	20%
Vendor Analysis & "Short List"	20%
Final Recommendation	20%

Notes:

- EDI selection will be priced separately
- Selection for more than 12 locations will be priced separately
- Warehouse Management Software (WMS) selection will be priced separately