

Enterprise Resource Planning Software Selection Consulting Fixed Price List

Organization Type	1-12 Named Users	13-30 Named Users	31-50 Named Users	51-90 Named Users	91-140 Named Users	141-300 Named Users
Wholesale Distribution	\$7,500	\$9,700	\$12,000	\$17,200	\$19,800	\$22,100
Wholesale Distribution (Food Pharma Apparel)	\$8,600	\$10,800	\$13,100	\$18,300	\$20,900	\$23,200
Professional Services Automation (PSA) ERP	\$9,500	\$11,700	\$15,600	\$19,100	\$22,800	\$26,700
Discrete Manufacturing	\$9,500	\$11,700	\$15,600	\$19,100	\$22,800	\$26,700
Discrete Manufacturing (Apparel Medical Devices)	\$11,100	\$13,300	\$17,300	\$20,800	\$24,400	\$28,400
Process Manufacturing	\$11,000	\$15,300	\$18,600	\$21,600	\$27,400	\$31,700
Process Manufacturing (Food Pharma)	\$12,700	\$16,900	\$20,200	\$23,200	\$29,000	\$33,300
Public Sector Government Municipal	\$9,500	\$11,700	\$15,600	\$19,100	\$22,800	\$25,100

Selection Project Milestones	% Due
Agreement (Includes ROI analysis if necessary)	15%
Project Kickoff	10%
Software Requirements Analysis	30%
Vendor Research & "Long List" Creation	20%
Vendor Analysis & "Short List" Creation	15%
Final Recommendation	10%

* Additional Modules & Notes

- Wholesale Distribution includes minor assembly
- Selection for more than 300 users will be priced on a case-by-case basis
- All Organization Types include EDI (if applicable) for up to 15 trading partners