



## Why you should engage ERC for Your Project

### Independence

First and foremost, ERC is an **independent** Enterprise Resource Planning consulting firm. Independence means that we're 100% technology-agnostic, and have no financial ties to any software or hardware manufacturer.

Most consultants have extensive knowledge and experience in a particular ERP software package. They will likely be a whiz with that software. They will also be "attached," in some financial way, to one of the ERP software manufacturers or resellers. I'm sure you can see which way this is going, and which software you would ultimately select. It makes the entire effort a waste of time and money.

### Financial

In addition to providing an independent software evaluation to ensure the best system for your business is selected, there are a number of financial advantages. We offer a free, initial consultation, with no obligation, either in your office on Long Island, or on a virtual basis utilizing the latest communication technology.

Since our rates are typically less than half of what software vendors charge, every hour we put into making your implementation successful is an hour they don't expend at the higher rate. The savings over the lifespan of the project are substantial. We'll provide a detailed invoice weekly so that there are no surprises.

### Experience

With more than three decades of experience, Vince Gismondi is expert in the entire software development life-cycle (SDLC) including software requirements gathering, design, programming, testing, implementation, documentation, training, and support. His experience includes advisory programmer, systems analyst, software manager, and 13 years as an Account Manager for ADP, and well over a hundred manufacturing and wholesale distribution clients in a great number of industries.

Having been employed by manufacturers and distributors in addition to computer companies, his experience improving business processes, and identifying ERP system solutions continues to prove vital to his clients. Vince is distinguished by his passion for business, his focus on collaborative team-building, and his commitment to meeting client demands.

### Proficiencies

ERP implementations require a large and varied array of skills and capabilities in order to be successful. Businesses undertaking ERP transformations normally find it difficult to assemble project teams that possess the skills necessary. The required skills include ERP implementation experience, legacy data conversions, a vision for the business, deep project management, and business process reengineering. This critical mass of skills is difficult for most any business to muster internally. Having worked with many companies analyzing and addressing ERP and distribution software, organizational change, and business process needs, Vince Gismondi has provided businesses with the competencies that they don't already possess.

Vince Gismondi is an ERP generalist, familiar with many ERP packages, and continually witnesses software demonstrations. He'll have access to information that will save time by allowing many of the hundreds of available packages to be immediately dismissed. As your impartial advisor, we'll assess the situation by truly listening.

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### **Enterprise Resource Consulting**

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